Example 1

Dear Sir/Madam.

If your team of wood-cutting operators is like leading organizations around the world, you're already using advanced technologies to increase productivity of your veneer or timber production facilities by making working conditions favorable for your manpower and switching to green sources of energy.

But if you and your team aren't already aware of the completely new way of cutting wood to really maximize your investments, you could be missing out on additional sources to exceed your targets, expand your business and create even more wood cutting-generated revenue for your company.

At <u>Victar.org</u>, we're currently working with companies of all sizes across the Commonwealth of Independent States like Sveza, EVRAZ, "Novolyalinsky" mill, TransSibLes, InvestForest producing for them the only professional electric saw that allows to increase the speed of veneer and timber production while lightening the work load of the operators.

We are interested in learning about your initiatives in wood-cutting technologies to see if there's an opportunity for us to work together down the road. What's the best way to set up a 15 minute conversation with you?

Looking forward to hearing from you,

Alexey Tarasov Commercial director www.victar.org

Example 2

Dear Sir/Madam,

The Institute for the Study of Complex Mineral Development (IPKON) invented a new fixing agent for silicate capsules used as a rock support technology in the mining and construction industries. IPKON's silicate capsules are a new green technology that have many advantages over its competitors, resin capsules and cement capsules.

IPKON is looking for partners worldwide to act as its licensees to produce and sell locally its silicate capsules. IPKON is currently looking for licensees in Australia. For more details, please, visit our website www.ipkon.org

If you have an interest, please contact us so we can arrange for a presentation to your company.

Best regards,

IPKON

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